

# Production and Revenue Insurance Protection

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Product Information	Added Price Option (APO)	Added Revenue Price Option (ARPO)	Revenue Protection Policy (RPP)
Coverage Type	Yield loss	Revenue	Revenue
Federal Crop Insurance Policy Type	RP, RPHPE, YP, APH	RP only	RP only
Unit Type	EU, BU, OU	Follows federal crop insurance policy unit	EU, EP
Coverage	Added price to federal crop insurance projected price	Added price to federal crop insurance projected price	Added price to federal crop insurance projected price
Price Election	Max % of projected price based on federal crop insurance level	Max \$ amount per bushel	Established dollar increment amounts per bushel
Quoting System	ClQuote <sup>sm</sup> system	CIQuote <sup>sm</sup> system	ClQuote <sup>™</sup> system
Sales Closing Date (SCD)	Federal crop insurance SCD	Federal crop insurance SCD	Federal crop insurance SCD
Exclusions	High Risk, Organic, Double Crop, 2nd Crop, Written Agreements	High Risk, Organic, FAC, Written Agreements	High Risk, Organic, FAC, Written Agreements
Requires federal crop policy loss	Yes	Yes	No
Loss Payment Calculations	Production loss x APO price election	% of federal crop insurance unit loss x ARPO liability	Total revenue guarantee (federal crop insurance & RPP) minus revenue to count, minus federal crop insurance indemnity
<b>Crops</b> (not all states)	Almonds, corn, soybeans, sugar beets, wheat	Corn, soybeans, spring wheat	Corn, soybeans
States	Arkansas, California, Colorado, Delaware, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Jersey, New York, North Carolina, North Dakota, Ohio, Pennsylvania, South Carolina, South Dakota, Tennessee, Virginia, Wisconsin, Wyoming	Colorado, Delaware, Illinois, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin	Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

RP = Revenue Protection | RPHPE = Revenue Protection with Harvest Price Exclusion | YP = Yield Protection | APH = Actual Production History |EU = Enterprise Unit | BU = Basic Unit | OU = Optional Unit | EP = Enterprise by Practice Unit | FAC = Following Another Croppage 1 of 4

#### Loss Example 1 - high yield, low price

APO	Requires	quires Yield Loss Examples are based on one unit,									
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	APO BU Price Election		APO Liability	Fed CI & APO Liability		
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00		
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	Yield Loss	APO Indemnity / Acre YId Loss x APO Price	Total Crop Revenue				
190	\$3.60	\$684.00	\$654.50	\$0.00	0	\$0.00	\$684.00	1			

ARPO	ARPO Requires Federal CI Revenue Loss Examples are based on one unit, one acre												
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	ARPO BU Price Election		ARPO Liability	Fed CI & ARPO Liability				
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00				
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	% Fed Cl Indemnity	ARPO Indemnity / acre (% Fed CI Indem x ARPO Liability)	Total Crop Revenue						
190	\$3.60	\$684.00	\$654.50	\$0.00	0.0%	\$0.00	\$684.00						

RPP	Does not	require l	ederal CI	Revenue	Loss	Examples are bas	sed on one unit, o	ne acre	
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed Cl Liability (Guaranteed Revenue)	RPP BU Price Election	Fed CI + RPP Price	RPP Liability	Fed CI & RPP Liability
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250	\$4.10	\$42.50	\$697.00
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	Fed Cl Harvest + Fed Cl Indemnity	RPP Indemnity	Total Crop Revenue		
190	\$3.60	\$684.00	\$654.50	\$0.00	\$684.00	\$13.00	\$697.00		

Fed CI = Federal Crop Insurance; BU = Bushel

#### Loss Example 2 - low yield, high price

APO	Requires	Requires Yield Loss Examples are based on one unit, one acre										
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	APO BU Price Election		APO Liability	Fed CI & APO Liability			
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00			
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	Yield Loss	APO Indemnity / Acre YId Loss x APO Price	Total Crop Revenue					
								•				
140	\$4.00	\$560.00	\$680.00	\$120.00	30	\$7.50	\$687.50					

ARPO	ARPO Requires Fed CI Revenue Loss Examples are based on one unit, one acre											
Spring Crop Value	Fed Cl Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	ARPO BU Price Election		ARPO Liability	Fed CI & ARPO Liability			
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00			
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Revenue	Fed Cl Indemnity	% Fed Cl Indemnity	ARPO Indemnity / Acre (% Fed CI Indem x ARPO Liability)	Total Crop Revenue					
140	\$4.00	\$560.00	\$680.00	\$120.00	17.6%	\$7.50	\$687.50					

RPP	Does not require Fed CI Revenue Loss Examples are based on one unit, one acre											
Spring Crop Value	Fed Cl Coverage Level	Approved Yield	Fed Cl Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	RPP BU Price Election	Fed CI + RPP Price	RPP Liability	Fed CI & RPP Liability			
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250	\$4.10	\$42.50	\$697.00			
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	Fed Cl Harvest + Fed Cl indemnity	RPP Indemnity	Total Crop Revenue					
140	\$4.00	\$560.00	\$680.00	\$120.00	\$680.00	\$17.00	\$697.00					

Fed CI = Federal Crop Insurance; BU = Bushel

## Loss Example 3 - low yield, low price

APO	Requires	equires Yield Loss Examples are based on one unit, one acre									
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed Cl Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	APO BU Price Election		APO Liability	Fed CI & APO Liability		
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00		
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Revenue Indemnity	Yield Loss	APO Indemnity / Acre YId Loss x APO Price	Total Crop Revenue				
140	\$3.50	\$490.00	\$654.50	\$164.50	30	\$7.50	\$662.00				

ARPO	Requires	Requires Fed CI Revenue Loss Examples are based on one unit, one acre												
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	ARPO BU Price Election		ARPO Liability	Fed CI & ARPO Liability					
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00					
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed Cl Harvest Guaranteed Revenue	Fed Cl Indemnity	% Fed Cl Indemnity	ARPO Indemnity/ Acre (% Fed CI Indem x ARPO Liability)	Total Crop Revenue							
140	\$3.50	\$490.00	\$654.50	\$164.50	25.1%	\$10.67	\$665.17							

RPP	Does not require Fed CI Revenue Loss Examples are based on one unit, one acre										
Spring Crop Value	Fed Cl Coverage Level	Approved Yield	Fed Cl Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	RPP BU Price Election	Fed CI + RPP Price	RPP Liability	Fed CI & RPP Liability		
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250	\$4.10	\$42.50	\$697.00		
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	Fed CI Harvest + Fed CI Indemnity	RPP Indemnity	Total Crop Revenue				
140	\$3.50	\$490.00	\$654.50	\$164.50	\$654.50	\$42.50	\$697.00				

Fed CI = Federal Crop Insurance; BU = Bushel

### Loss Example 4 - guaranteed yield, low price

APO	Requires	sed on one unit, o	one acre						
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed CI Insured Bushels	Fed Cl Projected Price	Fed Cl Liability (Guaranteed Revenue)	APO BU Price Election		APO Liability	Fed CI & APO Liability
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed Cl Harvest Guaranteed Revenue	Fed Cl Indemnity	Yield Loss	APO Indemnity / Acre YId Loss x APO Price	Total Crop Revenue		
170	\$3.60	\$612.00	\$654.50	\$42.50	0	\$0.00	\$654.50		

ARPO	ARPO Requires Fed CI Revenue Loss Examples are based on one unit, one acre										
Spring Crop Value	Fed Cl Policy Level	Approved Yield	Fed Cl Insured Bushels	Fed Cl Projected Price	Fed CI Liability (Guaranteed Revenue)	ARPO BU Price Election		ARPO Liability	Fed CI & ARPO Liability		
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250		\$42.50	\$697.00		
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed CI Harvest Guaranteed Revenue	Fed Cl Indemnity	% Fed Cl Indemnity	ARPO Indemnity / Acre (% Fed CI Indem x ARPO Liability)	Total Crop Revenue				
170	\$3.60	\$612.00	\$654.50	\$42.50	6.5%	\$2.76	\$657.26				

RPP	Does not	require F	ed CI Rev	Examples are based on one unit, one acre					
Spring Crop Value	Fed CI Policy Level	Approved Yield	Fed Cl Insured Bushels	Fed Cl Projected Price	Fed Cl Liability (Guaranteed Revenue)	RPP BU Price Election	Fed CI + RPP Price	RPP Liability	Fed CI & RPP Liability
\$770.00	85%	200	170	\$3.85	\$654.50	\$0.250	\$4.10	\$42.50	\$697.00
Harvest BU Production to Count	Harvest Price	Harvest Price Revenue	Fed Cl Harvest Guaranteed Revenue	Fed Cl Indemnity	Fed Cl Harvest + Fed Cl Indemnity	RPP Indemnity	Total Crop Revenue		
170	\$3.60	\$612.00	\$654.50	\$42.50	\$654.50	\$42.50	\$697.00		

Fed CI = Federal Crop Insurance; BU = Bushel

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